



Global Long-Short Strategies

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Three Common Types of Long-Short Equity Strategies (for a \$100 investment)

- **Market Neutral**
 - Long = roughly \$100 stocks
 - Short = \$100 index futures or other derivatives
- **Market Neutral, Long and Short Stocks**
 - Long = \$100, high positive alpha issues
 - Short = \$100, low alpha issues
- **Leveraged Market Neutral (e.g., 2 to 1)**
 - Long = \$200, high alpha stocks
 - Short = \$200, derivatives

A Benchmark for Long-Short Strategies

Active Residual Return:

Excess return above cash equivalents

Active Residual Risk:

Standard deviation of that excess return

Objective:

*Maximize expected active
return/active risk*

Return and Risk

Excess Returns

$$\text{Alpha}_{LS} = \text{Alpha}_L + \text{Alpha}_S$$

(double alpha!)

Residual Risk

(zero net beta, similar long and short portfolios)

$$\text{VAR}_{LS} = 2 \text{VAR}_L (1 + \text{correlation}_{LS})$$

Implications

- Total risk decreases
- Active residual risk increases

Long-Short Portfolio vs. Long-Only

- 50-stock long-only portfolio with S&P 500 benchmark is “short” 450 stocks in an index-relative world
- “Long” active weights sum to “short” active weights
- Problem: Shorting small-index-weight stocks limits size of “short” positions in long-only portfolios

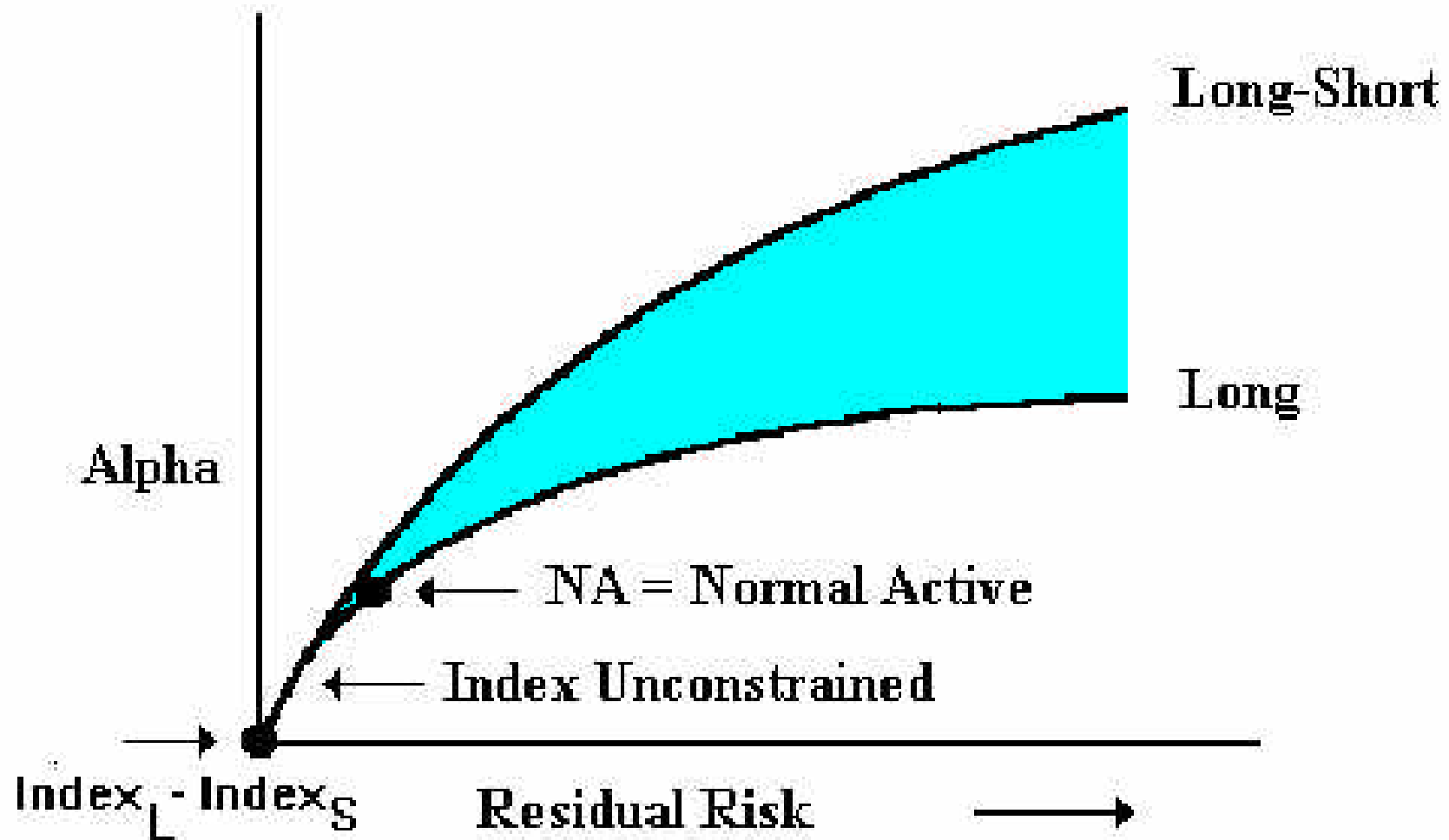
Long-Short Portfolios Can Be Less Index Constrained

More efficient use of sell
information

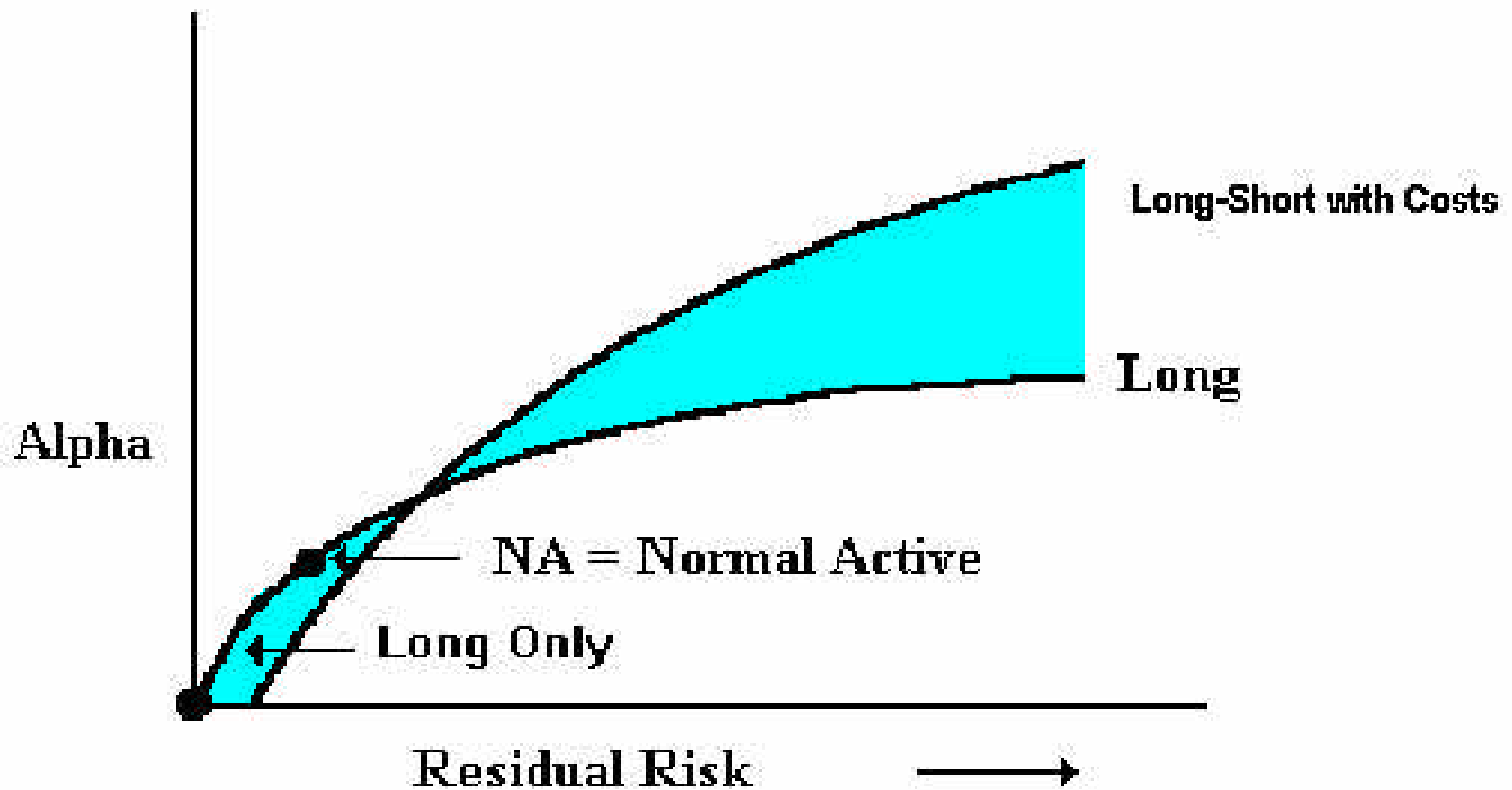
- Example: Can be “short” 3% in a stock **VERSUS** its 0.1% benchmark weight

Residual Risk/Return Efficient Frontiers

Long-Only Portfolio vs. Long-Short



Efficient Frontiers with Additional Costs of Long-Short Strategy



Some Common Questions

- A new asset class?
- Is sell-side pricing less efficient?
- Superior to all long-only strategies?

Conclusions

- **A broad investment mandate (ideally global) is highly advantageous**
- **Judicious use of modest leverage can make a long-short strategy less index constrained and more efficient**
- **Long-short strategies generally more appropriate for higher residual risk targets**
- **Forecast reliability and sophisticated portfolio construction methodologies are critical for success**



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